#### Career Pathway Map: Accounting

#### South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

#### Career Pathways programs provide:

-workplace skills instruction -GED® Tests preparation -academic skills specific to the industry -entrance exam preparation -postsecondary transition preparation -English language skills instruction -goal setting/case management support -provide employability/soft skills instruction

#### Postsecondary education and training available through: Consolidated School of Business

Harrisburg Area Community College ITT Technical Institute Kaplan Career Institute McCann School of Business & Technology Penn State (Harrisburg, Monte Alto) York Technical Institute Yorktowne Business Institute

| Accountants and Auditors<br>SOC Code 13-2011<br>Entry Level Salary \$39,420<br>Projected Annual Openings 114                          | Bachelor's degree<br>Certifications: Certified Public Accountant (CPA)   |
|---|--|
| Bookkeeping, Accounting, Auditing Clerks<br>SOC Code 43-3031<br>Entry Level Salary \$23,410<br>Projected Annual Openings 149          | Usually requires technical training, on the job experience, or an<br>Associate's degree  |
| A         Billing, Cost Rate Clerks         SOC Code 43-3021         Entry Level Salary \$23,500         Projected Annual Openings 34 | Usually requires technical training, on the job experience, or an<br>Associate's degree  |
| Shipping Receiving and Traffic Clerks<br>SOC Code 43-5071<br>Entry Level Salary \$24,220<br>Projected Annual Openings 101             | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| A         Order Clerks         SOC Code 43-4151         Entry Level Salary \$18,930         Projected Annual Openings 31              | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| Accounting<br>Career Pathway  | (Hardy, Institute for the Study of Adult Literacy, 2013)<br>Sources of Homaton:<br>-Penrsykania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012<br>High princip accutations for South Central WiA region. Retrieved from http://www.paworkstats.tatie.pa.us/<br>gisipub/index.asp? docid=504<br>-Penrsykania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor |

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# Career Pathway Map: Construction Workers South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>Consolidated School of Business<br>Harrisburg Area Community College<br>ITT Technical Institute<br>Kaplan Career Institute<br>McCann School of Business & Technology<br>Penn State (Harrisburg, Monte Alto)<br>York Technical Institute<br>Yorktowne Business Institute |
|--|--|
| Construction Managers<br>SOC Code 11-9021<br>Entry Level Salary \$59,410<br>Projected Annual Openings 24   | Some require Bachelor's degree   |
| Supervisors of Construction & Extraction<br>Workers<br>SOC Code 47-1011<br>Entry Level Salary \$38,420<br>Projected Annual Openings 44   | Usually requires technical training, on the job experience, or an Associate's degree   |
| Construction Laborers<br>SOC Code 47-2064<br>Entry Level Salary \$21,700<br>Projected Annual Openings 53   | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| Helpers - Construction Trades         SOC Code 47-3019         Entry Level Salary N/A         Projected Annual Openings 3  | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| Construction Workers<br>Career Pathway   | (Hardy, Institute for the Study of Adult Literacy, 2013)<br>Sources of Information:<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012<br>High priority occupations for South Central WiA region. Retrieved from http://www.paworkstats.state.pa.us/                     |

-rennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012 High priority occupations for South Central WIA region. Retrieved from http://www.paworkstats.state.pa.us/ gsipubrindex.asp?docid=50 -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor Market Information System. Retrieved from https://paworkstats.geosolinc.com - U.S. Department of Labor, Employment and Training Administration. (2013). O\*Net Online. Retrieved from: http://www.onetonline.org

# Career Pathway Map: Customer Service South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>Consolidated School of Business<br>Harrisburg Area Community College<br>ITT Technical Institute<br>Kaplan Career Institute<br>McCann School of Business & Technology<br>Penn State (Harrisburg, Monte Alto)<br>York Technical Institute<br>Yorktowne Business Institute  |
|--|---|
| General and Operations Managers<br>SOC Code 11-1051<br>Entry Level Salary \$53,410<br>Projected Annual Openings 112  | Usually requires technical training, on the job experience, or an Associate's degree  |
| Cost Estimators<br>SOC Code 13-1051<br>Entry Level Salary \$36,860<br>Projected Annual Openings 36   | Usually requires technical training, on the job experience, or an Associate's degree; Some require Bachelor's degree  |
| Customer Service Representatives<br>SOC Code 43-4051<br>Entry Level Salary \$22,680<br>Projected Annual Openings 429   | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®  |
| Customer Service<br>Career Pathway   | (Hardy, Institute for the Study of Adult Literacy, 2013)<br>Sources of Information:<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012<br>High priority occupations for South Central WIA region. Retrieved fromhttp://www.portal.state.pa.us/portal/<br>server.pf?open-514&bijLb=814812&mode=2<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor<br>Market Information System. Retrieved fromhttp://paworkstats.geoscinc.com<br>-LIS_Denartment of Labor & Moustry, Center for Workforce Information and Analysis. (2013b). Labor |

Market Information System. Retrieved fromhttps://paworkstats.geosolinc.com -U.S. Department of Labor, Employment and Training Administration. (2013). O'Net Online. Retrieved from: http://www.oetonline.org

#### Career Pathway Map: Electricians South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>ITT Technical Institute<br>York County School of Technology  |
|--|---|
| Supervisors of Mechanics, Installers &   | E D   |
| Repairers  | Usually requires technical training, on the job experience, or an<br>A Associate's degree   |
| SOC Code 49-1011   | T Associate's degree  |
| Entry Level Salary \$43,450<br>Projected Annual Openings 48  |   |
|  |   |
| Electrical and Electronics Installers & Repairers, Transportation Equipment  | Usually requires technical training, on the job experience, or an<br>A Associate's degree   |
| SOC Code 49-2093   | τ Associate's degree  |
| Entry Level Salary \$31,450  | N   |
| Projected Annual Openings 1  |   |
| Electricians   | E   |
| SOC Code 47-2111   | Usually requires technical training, on the job experience, or an   |
| Entry Level Salary \$32,550  | τ Associate's degree  |
| Projected Annual Openings 73   | N   |
| <b>A</b>   |   |
| Helpers - Installation, Maintenance & Repa<br>Workers  | C Usually requires High School Diploma/Commonwealth Secondary   |
| SOC Code 49-9098   |   |
| Entry Level Salary \$18,190  | O N   |
| Projected Annual Openings 21   |   |
|  |   |
|  | (Hardy, Institute for the Study of Adult Literacy, 2013)  |
| Electricians<br>Career Pathway   |   |
| Gareer rainway   | Sources of Information:<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012<br>High priority occupations for South Central WIA region. Retrieved from http://www.paworkstats.state.pa.us/<br>gsipubrindex.asp?docid=504<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor |

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## Career Pathway Map: Extraction Workers South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>Consolidated School of Business<br>Harrisburg Area Community College<br>ITT Technical Institute<br>Kaplan Career Institute<br>McCann School of Business & Technology<br>Penn State (Harrisburg, Monte Alto)<br>York Technical Institute<br>Yorktowne Business Institute   |
|--|--|
| Supervisors of Construction Trades &<br>Extraction Workers<br>SOC Code 47-1011<br>Entry Level Salary \$40,740<br>Projected Annual Openings 44  | Usually requires technical training, on the job experience, or an Associate's degree   |
| Construction Laborers and Material Mover<br>SOC Code 47-2061<br>Entry Level Salary \$21,700<br>Projected Annual Openings 53  | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| Roustabouts, Oil and Gas<br>SOC Code 47-5071<br>Entry Level Salary N/A<br>Projected Annual Openings 61   | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| Helpers-Extraction Workers         SOC Code 47-5081         Entry Level Salary N/A         Projected Annual Openings 1   | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®   |
| Extraction Workers<br>Career Pathway   | (Hardy, Institute for the Study of Adult Literacy, 2013) Sources of Information: -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012 High priority occupations for South Central WIA region. Retrieved from http://www.paworkstats.state.pa.us/ gsipub/index.asp?docid=504 -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor |

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### Career Pathway Map: Maintenance South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| -workplace skills instructionC-GED® Tests preparationHa-academic skills specific to the industryIT-entrance exam preparationKa-postsecondary transition preparationM-English language skills instructionPe-goal setting/case management supportYe | ostsecondary education and training available through:<br>onsolidated School of Business<br>arrisburg Area Community College<br>T Technical Institute<br>aplan Career Institute<br>cCann School of Business & Technology<br>enn State (Harrisburg, Monte Alto)<br>ork Technical Institute<br>orktowne Business Institute   |
|---|--|
|   |  |
| Supervisors of Mechanics, Installers &<br>Repairers<br>SOC Code 49-1011<br>Entry Level Salary \$35,930<br>Projected Annual Openings 68  | Usually requires technical training, on the job experience, or an Associate's degree   |
| Industrial Machinery Mechanics<br>SOC Code 49-9041<br>Entry Level Salary \$32,680<br>Projected Annual Openings 59   | Usually requires technical training, on the job experience, or an Associate's degree   |
| General Maintenance & Repair Workers<br>SOC Code 49-9071<br>Entry Level Salary N/A<br>Projected Annual Openings 25  | Usually requires technical training, on the job experience, or an Associate's degree   |
| Helpers - Installation, Maintenance & Repair<br>Workers<br>SOC Code 49-9098<br>Entry Level Salary \$18,190<br>Projected Annual Openings 21  | Usually requires High School Diploma/Commonwealth Secondary  |
| Maintenance<br>Career Pathway   | (Hardy, Institute for the Study of Adult Literacy, 2013)<br>Sources of Information:<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012<br>High priority occupations for South Central WIA region. Retrieved from http://www.paworkstats.state.pa.us/<br>gisjudvindex.asp? docid=504<br>-Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor |

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#### Career Pathway Map: Mechanics South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>Central PA Diesel Institute<br>Franklin County Career and Technology Center<br>Lebanon County Career and Technology Center<br>National Institute for Automotive Service Excellence  |
|--|--|
| Supervisors of Mechanics, Installers &<br>Repairers<br>SOC Code 49-1011<br>Entry Level Salary \$43,450<br>Projected Annual Openings 48   | Usually requires technical training, on the job experience, or an Associate's degree   |
| Mobile Heavy Equipment Mechanics   | Usually requires technical training, on the job experience, or an  |
| SOC Code 49-3042   | Associate's degree   |
| Entry Level Salary \$37,580  | Certifications: Automotive Service Excellence Certification,   |
| Projected Annual Openings 32   | Medium-Heavy Truck Certification   |
| Bus, Truck and Diesel Engine Mechanics   | Usually requires technical training, on the job experience, or an  |
| SOC Code 49-3031   | Associate's degree   |
| Entry Level Salary \$30,650  | <b>Certifications:</b> Automotive Service Excellence Certification,  |
| Projected Annual Openings 67   | Electrical Diesel Engine Diagnosis Specialist Certification  |
| Automotive Master Mechanic   | Usually requires technical training, on the job experience, or an  |
| SOC Code 49-3023   | Associate's degree   |
| Entry Level Salary \$22,270  | <b>Certifications:</b> Automotive Service Excellence Certification,  |
| Projected Annual Openings 100  | Automobile Light Truck Certification   |
| Mechanic<br>Career Pathway   | (Hardy, Institute for the Study of Adult Literacy, 2013)  Sources of Information: -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012 High priority occupations for South Central WIA region. Retrieved from http://www.paworkstats.state.pa.us/ |

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# Career Pathway Map: Office Workers South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>Consolidated School of Business<br>Harrisburg Area Community College<br>ITT Technical Institute<br>Kaplan Career Institute<br>McCann School of Business & Technology<br>Penn State (Harrisburg, Monte Alto)<br>York Technical Institute<br>Yorktowne Business Institute  |
|--|---|
| Supervisors of Office and Administrative<br>Support Workers<br>SOC Code 43-1011<br>Entry Level Salary \$31,530<br>Projected Annual Openings 124  | Usually requires technical training, on the job experience, or an Associate's degree  |
| Executive Secretaries and Administrative<br>Assistants<br>SOC Code 43-6011<br>Entry Level Salary \$28,330<br>Projected Annual Openings 78  | Usually requires technical training, on the job experience, or an Associate's degree  |
| Secretaries and Administrative Assistants<br>SOC Code 43-6014<br>Entry Level Salary \$22,300<br>Projected Annual Openings 152  | Usually requires technical training, on the job experience, or an Associate's degree  |
| Office Clerks<br>SOC Code 43-9061<br>Entry Level Salary \$19,470<br>Projected Annual Openings 308  | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®  |
| Office Workers<br>Career Pathway   | (Hardy, Institute for the Study of Adult Literacy, 2013) Sources of Information: -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012 High priority occupations for South Central WIA region. Retrieved fromhttp://www.paworkstats.state.pa.us/ gsipubrindex.asp?docid=504 -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor Market Information System. Retrieved fromhttp://jaworkstats.geosolinc.com |

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# Career Pathway Map: Sales South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | Postsecondary education and training available through:<br>Consolidated School of Business<br>Harrisburg Area Community College<br>ITT Technical Institute<br>Kaplan Career Institute<br>McCann School of Business & Technology<br>Penn State (Harrisburg, Monte Alto)<br>York Technical Institute<br>Yorktowne Business Institute  |
|--|---|
| Sales Managers<br>SOC Code 11-2022<br>Entry Level Salary \$49,110<br>Projected Annual Openings 22  | Most require Bachelor's degree<br>Certifications:   |
| Sales Representatives, Wholesale and<br>Manufacturer<br>SOC Code 41-4012<br>Entry Level Salary \$31,220<br>Projected Annual Openings 175   | Some require Bachelor's degree<br>Certifications:   |
| Crder Fillers, Wholesale and Retail Sales<br>SOC Code 43-5081<br>Entry Level Salary \$27,110<br>Projected Annual Openings 235  | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®<br>Certifications:   |
| Customer Service Representatives<br>SOC Code 43-4051<br>Entry Level Salary \$21,980<br>Projected Annual Openings 429   | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®<br>Certifications:   |
| Sales<br>Career Pathway  | (Hardy, Institute for the Study of Adult Literacy, 2013) Sources of Information: -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis, (2013), 2012 High priority occupations for South Central WIA region. Retrieved fromhttp://www.paworkstats.state.pa.us/ gsipubrindex.asp?docid=504 -Pennsylvania Department of Labor & Industry, Center for Workforce Information and Analysis, (2013b). Labor |

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## Career Pathway Map: Shipping and Receiving

#### South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.

| Career Pathways programs provide:<br>-workplace skills instruction<br>-GED® Tests preparation<br>-academic skills specific to the industry<br>-entrance exam preparation<br>-postsecondary transition preparation<br>-English language skills instruction<br>-goal setting/case management support<br>-provide employability/soft skills instruction | <b>Postsecondary education and training available through:</b><br>Franklin County Career and Technology Center<br>Penn State (Harrisburg, Monte Alto) |
|--|---|
| Transportation Managers<br>SOC Code 11-3071<br>Entry Level Salary \$57,280<br>Projected Annual Openings 16   | Most require Bachelor's degree  |
| Freight and Cargo Inspectors<br>SOC Code 53-6051<br>Entry Level Salary \$35,700<br>Projected Annual Openings 5   | Most require Bachelor's degree  |
| Cargo and Freight Agents<br>SOC Code 43-5011<br>Entry Level Salary \$27,770<br>Projected Annual Openings 15  | Usually requires High School Diploma/Commonwealth Secondary<br>School Diploma/GED®  |

| <b>↑</b>                              |   |
|---------------------------------------|---|
| Dispatchers                           | E   |
| SOC Code 43-5032                      | Usually requires High School Diploma/Commonwealth Secondary |
| Entry Level Salary \$29,080           | School Diploma/GED®   |
| Projected Annual Openings 23          |   |
|                                       |   |
| <b>^</b>                              |   |
| Shipping Receiving and Traffic Clerks | E   |
| SOC Code 43-5071                      | Usually requires High School Diploma/Commonwealth Secondary |
| Entry Level Salary \$24,220           | T School Diploma/GED®                                       |

**Projected Annual Openings 101** 

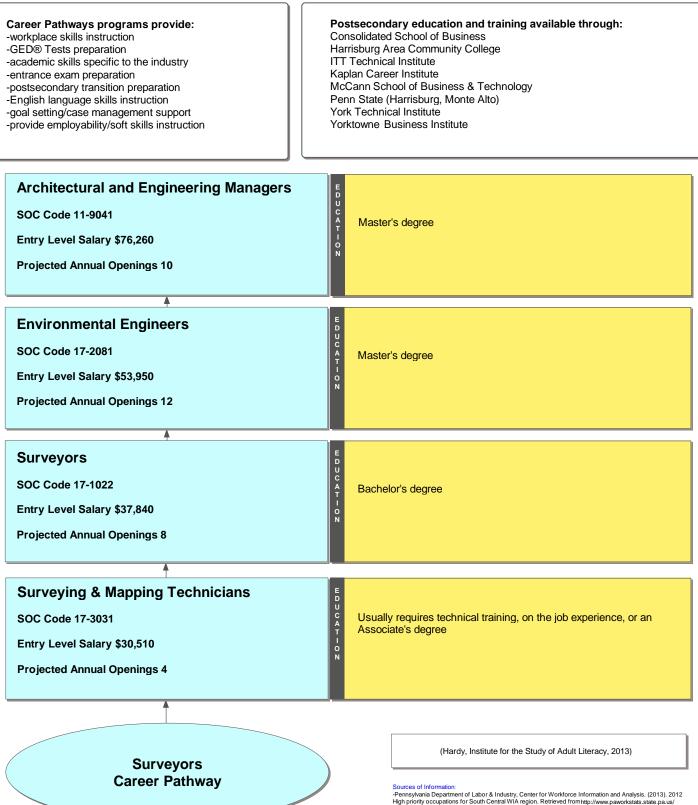
**Shipping and Receiving Career Pathway** 

(Hardy, Institute for the Study of Adult Literacy, 2013)

Sources of Information: -Pernsykania Department of Labor & Industry, Center for Workforce Hormation and Analysis. (2013). 2012. High priority occupations for South Central WiA region. Retrieved from http://www.paworkstats.state.pa.u./ gis/publindex.asp? docid=504 -Pernsykania Department of Labor & Industry, Center for Workforce Hormation and Analysis. (2013b). Labor Market Hormation System. Retrieved from http://paworkstats.geosolinc.com -U.S. Department of Labor. Employment and Training Administration. (2013). O'Net Online. Retrieved from: http://www.onetonline.org

#### Career Pathway Map: Surveyors South Central WIA

Information contained in this career pathways map is specific to this Workforce Investment Area. The information contains projections of anticipated openings, entry level salary, and job growth. Actual career pathways may look different depending on the individual and the local area job market.



Sources of Information: -Pennsykwaiia Department of Labor & Industry, Center for Workforce Information and Analysis. (2013). 2012 High priority occupations for South Central WIA region. Retrieved from http://www.paworkstats.state.pa.us/ gsipub/index.asp?docid=504 -Pennsykwaiia Department of Labor & Industry, Center for Workforce Information and Analysis. (2013b). Labor Market Information System. Retrieved from https://paworkstats.geosolinc.com -U.S. Department of Labor, Employment and Training Administration. (2013). O"Net Online. Retrieved from: http://www.onetonline.org